

AVALANCHE PREDICTED FOR HEALTHCARE PRIVATE EQUITY

All signs indicate a blizzard of healthcare deal activity in 2018 with private equity firms as major players.

To get deals done, private equity firms will have to contend with intense competition and high valuations. Still, healthcare-focused private equity fund managers surveyed in BDO's Ninth Annual Private Equity PERSpective Survey have an optimistic outlook. Here are some of their insights:

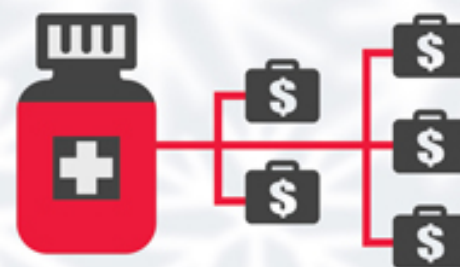
WHAT ARE THE PRIMARY DRIVERS OF DRY POWDER ACCUMULATION?



WHAT ARE THE TOP CHALLENGES TO GETTING DEALS DONE?



ARE YOU MORE INTERESTED IN MAKING ACQUISITIONS OR EXITING PORTFOLIO COMPANIES?



86% of healthcare-focused fund managers expect to make between **one and eight new platform deals** over the next 12 months. Of those, **36%** expect to make at least **five new platform deals**.

73% of private equity fund managers who focus on healthcare deals believe **sales to strategic buyers** will generate the greatest return on investments over the next 12 months.

Source: BDO's Ninth Annual Private Equity PERSpective Survey/ PitchBook